Meet your New SNF Care Transitions & Referral Support Platform

Transforming Post-Acute Care with AI-Enabled Decision & Referral Support

Cascala is a clinically responsible, AI-enabled decision support platform built for post-acute care. We help Skilled Nursing Facilities (SNFs) and their referral partners accelerate admissions, align staffing with acuity, and reduce costly readmissions.

By delivering real-time risk insights, staffing guidance,and intake automation, we help SNFs accelerate admissions, reduce referral leakage, and strengthen financial performance.

Backed by strategic investors like Ziegler Link-age Funds, Cascala is rapidly expanding across the U.S. to support operators in delivering both better care and stronger financial results.

Ziegler Link-age Funds drive the Future of Senior Care
They're investing in Cascala Health

Cascala and Ziegler Link-age Funds are partnering to unlock operational efficiency, higher margins, and better care transitions at scale. Together, we are building a smarter future for post-acute care.

As a Ziegler Link-age Funds partner and operator, you have priority access to Cascala's solutions, including preferred pricing. Ziegler Link-age Funds brings deep sector expertise and reach across senior living and post-acute care, representing nearly one-third of U.S. SNF capacity. Together, Cascala and Ziegler Link-age Funds are accelerating adoption of our AI-enabled solutions that: combined with Cascala's AI-driven intelligence, creates a powerful opportunity to help skilled nursing facilities:

- Improve occupancy and revenue days.
- Optimize staffing costs against census and acuity.
- Reduce readmission penalties and strengthen hospital relationships.
- Drive sustainable, scalable margin growth across Ziegler Link-age Funds' portfolio.

How We Support SNFs

- **Accelerated Intake & Decision Support** – AI summaries reduce referral leakage and speed admissions.

- **Accurate Risk Identification** – Surfaces infection control, dialysis, wound care, and behavioral risks early.

- **Right-Sized Staffing** – Aligns clinical teams with real-time acuity.

- **FFS to Medicare Advantage Transition Readiness** – Ensures operational and clinical documentation supports accurate per diem rates under MA contracts.

- **Specialized Care Readiness** – Identifies complex care needs before admission.

- **Streamlined Communication** – Improves relationships with referral partners.

- **Optimized Bed Utilization** – Drives census growth and financial stability.

- **Improved LTC Revenue Capture** – Surfaces residents meeting higher levels of care to prevent unbilled or delayed reimbursement.

The Challenge We Solve

50%
SNF intake coordinators report incomplete referrals, leading to delays & lost admissions.

23%
SNF residents are readmitted to hospitals within 30 days.

66%
Higher per hour for agency than in-house nursing staff.

79%
National SNF occupancy averages, with top operators reaching 88%.

These challenges compound margin pressures, staffing shortages, and the need to maintain strong referral relationships. Cascala helps operators work smarter at every transition of care.

What We Do

Our modular platform embeds directly into existing workflows and EMRs, streamlining how SNFs manage referrals, admissions, and care transitions.

Clarity™

Data-curation and AI-summarization engine.

- ✓ Real-time referral intake parsing
- ✓ AI discharge summaries & handoff reports
- ✓ Cross-Facility Patient 360°

Continuity™

Longitudinal intelligence and network connectivity layer.

- ✓ Risk flagging at transition points
- ✓ Follow-up tracking & care alerts
- ✓ Cross-stakeholder coordination

Copilot™

Unified insights & analytics suite.

- ✓ Network referral dashboards
- ✓ Predictive risk forecasts
- ✓ Financial & operational impact modeling

Proven Impact:

45%
faster admission decision times

29%
reduction in agency staff hours within 6 months

12%
increase in new referrals from hospital partners

13%
fewer avoidable readmissions among high-risk patients

Frequently Asked Questions

Q: How does Cascala integrate with SNF workflows?

A: Cascala embeds into existing web-based EMRs and care platforms, minimizing toggles and manual data entry.
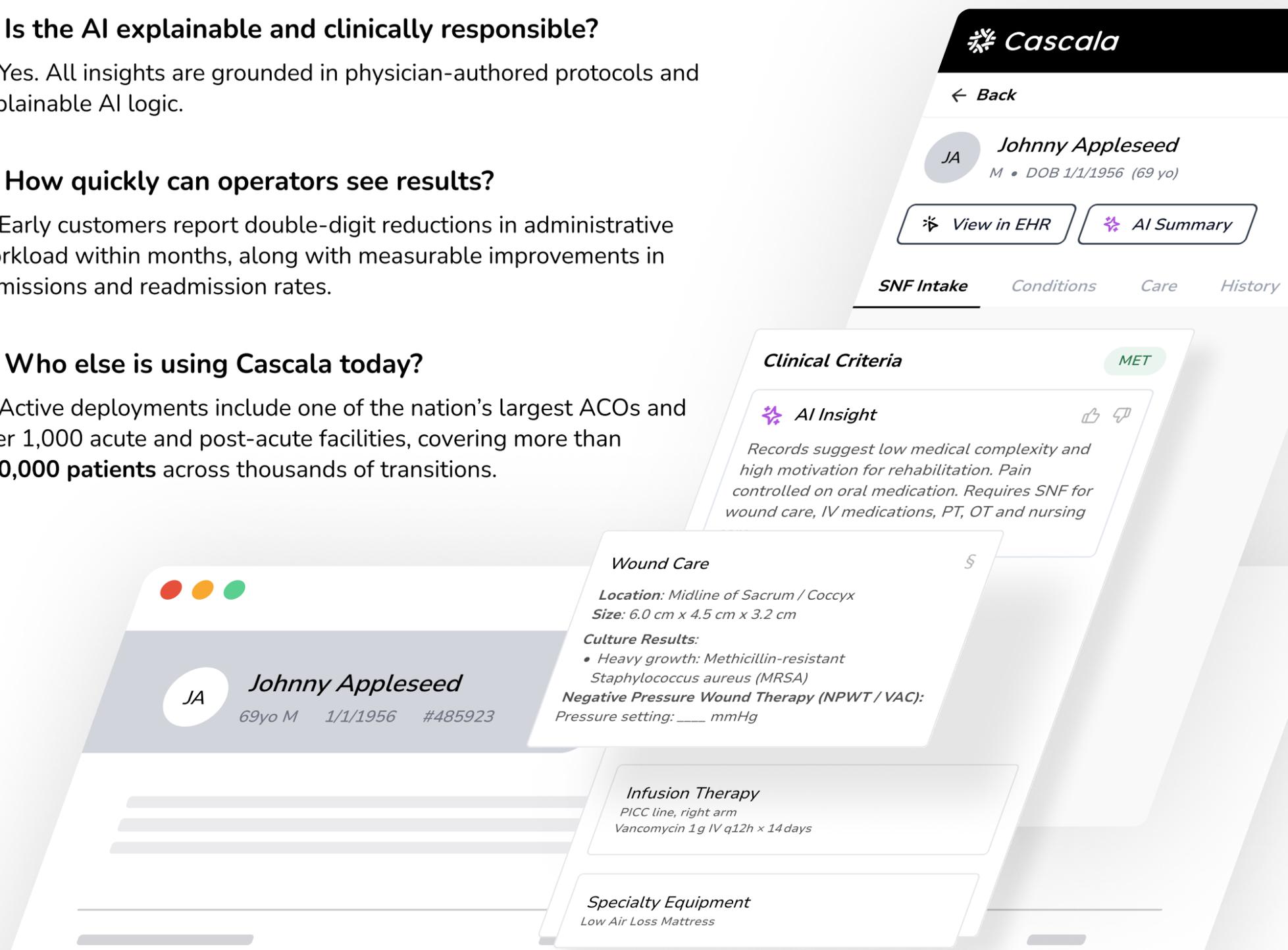
Q: Is the AI explainable and clinically responsible?

A: Yes. All insights are grounded in physician-authored protocols and explainable AI logic.

Q: How quickly can operators see results?

A: Early customers report double-digit reductions in administrative workload within months, along with measurable improvements in admissions and readmission rates.

Q: Who else is using Cascala today?

A: Active deployments include one of the nation's largest ACOs and over 1,000 acute and post-acute facilities, covering more than **300,000 patients** across thousands of transitions.

❄ Cascala

← **Back**

JA   *Johnny Appleseed*
M • DOB 1/1/1956 (69 yo)

[✴ View in EHR] [❄ AI Summary]

SNF Intake   Conditions   Care   History

Clinical Criteria   MET

✴ **AI Insight**   👍 👎

Records suggest low medical complexity and high motivation for rehabilitation. Pain controlled on oral medication. Requires SNF for wound care, IV medications, PT, OT and nursing

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JA   *Johnny Appleseed*
69yo M   1/1/1956   #485923

Wound Care   §

Location: Midline of Sacrum / Coccyx
Size: 6.0 cm x 4.5 cm x 3.2 cm
Culture Results:
• Heavy growth: Methicillin-resistant Staphylococcus aureus (MRSA)
Negative Pressure Wound Therapy (NPWT / VAC):
Pressure setting: _____ mmHg

Infusion Therapy
PICC line, right arm
Vancomycin 1 g IV q12h × 14 days

Specialty Equipment
Low Air Loss Mattress

To learn more about Cascala or to obtain preferred operator access through your relationship with Ziegler Link-age Funds, reach out to:

Brad Evanovich, EVP, Sales

sales@cascalahealth.com